

Finance Career Path Panel

- Faculty
- Professor David Denis, Area Director Finance
- Alumni
 - Matt Dalton of EQT
 - Dave Lamar of BNY Mellon
 - Adam Logan of Mellon Capital Management
 - Jim Neese of Bank of America
- Returning Student
 - Harris Vuadens
- Staff
 - Melissa Shapiro, Career Management Director
 - Steve Fatica, Career Management Advisor Finance
 - Nathan Snizaski, Academic Advisor Finance



Finance students

- Comprised of 1-year, 2-year, and JD/MBA students.
- Requirements will vary by program:
 - 1-year MBA: 51 credits, up to 18 credits/term
 - 2-year MBA: 57 credits, up to 15 credits/term
 - JD/MBA: 39 Katz credits, up to 18 credits/term



Degree Requirements 1. A minimum of number credits of approved graduate-level coursework 2. The appropriate distribution of required core courses and elective courses 3. A minimum cumulative quality point average (QPA) of a 3.0 UNIVERSITY OF PITTSBURG JOSEPH M. KATZ GRADUATE SCHOOL OF BUSINESS **Required Core MBA Courses** BACC 2401 Financial Accounting...... BECN 2401 Economic Analysis...... 3.0 BQOM 2401 Statistical Analysis...... 3.0 BOAH 2409 Organizational Behavior......1.5 BIND 2444 Competitive Management Simulation......... 3.0 Total core: 22.5 credits JOSEPH M. KATZ GRADUATE SCHOOL **Program Structure** 22.5 credits of program will be dedicated toward core required MBA courses The majority of your coursework will comprise of elective courses! - Consider concentrations, certificates, and EBL opportunities JD/MBA students have more of a prescribed curriculum on the basis of pursuing two degrees

2-year MBA: First Semester Overview	
Fall 1-2	
BACC 2401 Financial Accounting	
BQOM 2401 Statistical Analysis 3.0	
Fall 1 BOAL 2409 Organizational Behavior	
• BFIN 2409 Financial Management 1 1.5 Fall 2	
BMKT 2409 Marketing Management	
Total Credits: 15	
WALL OF PITSBURGH JOSEPH M. KATZ GRADUATE SCHOOL OF BUSINESS	
2 year MPA: Second Competer	
2-year MBA: Second Semester Overview	
Spring 1	
BQOM 2421 Decision Technologies	
Spring 2	
BMIS 2409 Information Systems	
Elective Courses9	
Total Credits: 15	
WATZ GRADUATE SCHOOL OF BUSINESS	
2-year MBA: Second Year	
BIND 2444 Competitive Management Simulation	
 BIND 2444 Competitive Management Simulation (3 credits) 	
• Elective courses (24 credits)	
ConcentrationCertificate(s)	
"Filling the gap" from your internship	
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Katz Certificates	
 Certificates will be awarded to Katz students when all of the following criteria have been satisfied: 10.5 credits, chosen from the approved list of courses Grades of 'B' or better for each certificate course A minimum 'B+' average (3.250 QPA) across all certificate courses 	
Certificates of interest to finance students: Corporate Financial Management Corporate Valuation Investments and Trading Valuation of Publishing Katz OF BUSINESS OF BUSINESS	
Career Tracks in Finance	
Career fracks in Finance	
Katz alumni research shows that those who concentrated in finance are typically hired into the following functional areas:	
Corporate Financial ManagementFinancial Institutions	
 Investment Management Consulting 	
UNIVERSITY OF PITTSBURGH JOSEPH M. KATZ GRODJIET SCHOOL OF BUSINESS	
Corporate Financial	
Management Track	
 Career tracks within Corporate Finance: Treasury Financial Planning & Profitability Analysis 	
- Investor Relations	
 Strategic Planning/Business Valuation 	
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Analysis	
inancial Analyst positions are most commonly hired	
Expectations and Key Skills Needed: — Analyze actual and forecasted results against goals and present analysis of performance to CFO, CEO Inform management of budget adjustment recommendations and cost improvement measures Functional/technical skills; comfort with moderate to complex statistical, cost, and financial analysis — Computer literacy with spreadsheets, presentation software (e.g., Microsoft Office proficiency) — Collect and analyze data to determine costs of business activities Companies which consider Katz students: — Crane, Darden Restaurants, GlaxoSmithkline, IBM, Intel, Philips, RTI	
International Metals, Texas Instruments, Thermo Fisher Scientific, Westinghouse	
ATZ DESPHIN ATTATATOR BUTCH SCHOOL OF BUSINESS	
Financial Planning & Profitability Analysis	
Suggested Elective Courses:	
- BFIN 2036 Corporate Finance (S)	
BFIN 2030/2130 Valuation 1 & 2 (S)BFIN 2015 Short-Term Finance (S)	
Suggested Katz Certificates:	
- Corporate Financial Management*	
Corporate Valuation	
WINNESSTY OF PITTSBURGH JOSEPH M. KAZZ GRADUATE SCHOOL OF BUSINESS	
Financial	
Institutions Track	
Institutions Track lient Facing Roles within Financial Institutions	
Institutions Track	

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Commercial Banking	
Credit Analyst positions are most commonly hired	
 Expectations and Key Skills Needed: Analyzing credit data and financial statements of individuals or firms Preparing reports and determine the degree of risk involved in extending credit or loans Ability to efficiently manage resources in a time constrained environment Competitive and driven, but collaborative and flexible 	
- Functional and technical skills (including financial and accounting expertise) - Negotiating abilities are highly valuable - Must be able to collect and process data, and present findings and recommendations to top management	
 Companies which consider Katz students: Bank of America, BB&T, Fifth Third Bank, First National Bank, First Niagara, Huntington National Bank, M&T Bank, PNC Bank, RBS Citizens, TD Bank, TriState Capital Bank, Wells Fargo 	
UNIVERSITY OF PITTSBURGH JOSEPH M. KATZ GRADUATE SCHOOL OF BUSINESS	
Commercial Banking	
 Suggested Elective Courses: BFIN 2036 Corporate Finance (S) 	
 BFIN 2030/2130 Valuation 1 & 2 (S) BFIN 2042 Acquisition of Privately Held Companies (S); 	
 requires Valuation 1 prereq BFIN 2031 Creating Value through Restructuring (F); requires Valuation 1 prereq 	
BOAH 2532 Negotiations (variable terms)	
 Suggested Katz Certificates: Corporate Valuation* Corporate Financial Management 	
WAIZ GRAPH M. KATZ SCHOOL OP BUSINESS	
Investment Management Track	
Career Tracks within Investment Management:	
 Portfolio Research Investment Sales & Marketing 	
 Private Wealth Management 	
Independent Investment ResearchPrivate Equity/Venture Capital	
UNIVERSITY OF PITTSBURGH JOSEPH M. KATZ GRADUATE SCHOOL OF BUSINESS	

Private Equity/Venture Capital Investment Analyst and Perdolio Specialists are most commonly hand Expectations and Key Sillis Needed: - Analyse company and industry fundamentals to predict carnings and cash Analyse company and industry fundamentals to predict carning and cash Soliton Sillis Commission of the Commiss		Investment Research	
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		 Corporate Financial Management 	
	7	- Corporate Valuation Corporate Valuation	

Financial Consulting Track	
 Positions within Financial Consulting: Financial Advisory Risk Consulting 	
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UNIVERSITY OF PITTSBURCH JOSEPH M. KATZ ORADUATE SCHOOL OF BUSINESS	
Risk Consulting	
Associate, Analyst, Consultant roles are most commonly hired	
 Expectations and Key Skills Needed: Identification, assessment, and prioritization of risks, and the impact mitigation of events Increasing value through changing the business model to mitigate client's risk Possess functional/technical skills including quantitative, analytical, and financial modeling Flexibility to work additional hours and travel on a regular basis Financial licenses may be required (i.e., CFA, CFP) 	
 Companies which consider Katz students: Deloitte, Ernst & Young, KPMG, PricewaterhouseCoopers, BNY Mellon (internal risk management) 	
UNIVERSITY OF PITTSBURGH JOSEPH M KATZ ORADIATE SCHOOL OF BUSINESS	
Risk Consulting	
 Suggested Elective Courses: BFIN 2051 Introduction to Derivatives (S) BFIN 2056 Derivatives Applications (S) BFIN 2068 Markets and Trading (S) BFIN 2069 Fixed Income Securities (S) BFIN 2145 Financial Modeling (F) 	
Suggested Katz Certificates: — Investments and Trading **Constitution of Printed Pri	

Professional Organizations	
CFA Institute/CFA Society of Pittsburgh	
 Association for Corporate Growth Pittsburgh (ACG Pittsburgh) 	
Pittsburgh Association of Financial	
Professionals	
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Kata Owan institute	
Katz Organizations	
Finance Club	
Real Estate Club	
Consulting Club	
 Young Professionals in Energy (YPE) 	
UNIVERSITY OF PITTSBURGH	
JOSEPH M. KATZ GRADUATE SCHOOL OF BUISINESS	